



# Career Training in *Real Estate*

The **Real Estate** program provides students with the knowledge and abilities to pursue a career in the real estate profession. The Mortgage Lending Professional Certificate program leads to such positions as loan officer, loan processor, loan clerk or administrative assistant. The Loan Processing and Loan Origination Certificate leads to positions of Loan and Credit Clerk, Loan Interviewer or Loan Officer/Counselor.

## *Degree/Certificates at HCC*

- **Associate of Applied Science degree (AAS)** – a two-year program - in:
  - Real Estate - Mortgage Lending
- **Certificate** – a one-year program - in:
  - Mortgage Lending Professional
  - Loan Processing and Loan Origination



All of the courses in the Certificate program apply toward the AAS degree in Real Estate - Mortgage Lending.

## *Starting salaries*

Income will vary depending on many factors. However, entry level positions in Real Estate range from **\$17,600 to \$35,360 a year.**



## *Sounds good!*

### *How do I register?*

Go to [www.hccs.edu](http://www.hccs.edu) and click on "Southeast." Click on "Student Services" to enroll. Call 713-718-7079 for additional details.

**Improve your skills or change your career at HCC Southeast!**

# 713-718-7079

Register at [www.hccs.edu](http://www.hccs.edu) - Click on "Southeast"

# Real Estate - Mortgage Lending Specialization - AAS Degree Curriculum

## FIRST YEAR – First Semester - (3 credits per class)

- ENGL 1301 Composition I
- RELE 1301 Principles of Real Estate
- RELE 1325 Real Estate Mathematics OR  
XXXX #3## Approved Mathematics
- RELE 1324 Loan Origination and Quality Control
- RELE 1311 Real Estate Contracts

**Semester Total 15**

## FIRST YEAR – Second Semester - (3 credits per class)

- ENGL 1302 Composition II
- RELE 2301 Law of Agency
- RELE 1338 Principles of Real Estate II
- RELE 1303 Real Estate Appraisal
- RELE 1381 Cooperative Education - Real Estate

**Semester Total 15**

## SECOND YEAR – First Semester - (3 credits per class)

- ECON 2301 Principles of Economics
- RELE 2307 Real Estate Title and Settlement
- RELE 1319 Real Estate Finance
- ENVR 1301 Environmental Science
- RELE 1371 Loan Processing

**Semester Total 15**

## SECOND YEAR – Second Semester - (3 credits per class)

- BUSG 2305 Business Law / Contracts
- RELE 2311 Fundamentals of Mortgage Lending
- RELE 2381 Cooperative Education - Real Estate
- GOVT 2301 American Government OR  
PSYC 2302 Applied Psychology
- XXXX #3## Approved Humanities / Fine Arts Elective

**Semester Total 15**

**Program Total 60**

## Mortgage Lending Professional - Certificate Curriculum

### FIRST SEMESTER - (3 credits per class)

- RELE 2311 Fundamentals of Mortgage Lending
- RELE 2307 Real Estate Title and Settlement OR  
RELE 1371 Loan Processing
- RELE 1319 Real Estate Finance
- RELE 1381 Cooperative Education-Real Estate
- RELE 1303 Real Estate Appraisal
- RELE 1324 Loan Origination and Quality Control

**Semester Total 18**

**Program Total 18**

## Loan Processing and Loan Organization - MSA Curriculum

### FIRST SEMESTER (3 credits per class)

- RELE 1371 Loan Processing
- RELE 1324 Loan Origination
- RELE 1303 Real Estate Appraisal

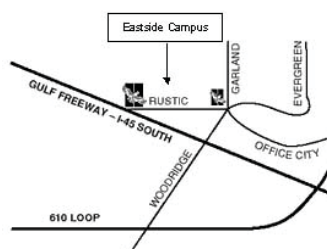
**Semester Total 9**

**Program Total 9**

**CALL 713-718-7025 FOR A FREE GIFT  
WHEN YOU REGISTER FOR THIS PROGRAM!**



Houston  
Community  
College  
Southeast



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